



	<b>KELLY**</b> <a href="http://kellyservices.com">kellyservices.com</a>	<b>STAFF MATTERS**</b> <a href="http://staffmattersinc.com">staffmattersinc.com</a>	<b>ALLSTAFF**</b> <a href="http://allstaffaz.com">allstaffaz.com</a>	<b>STAFFING**</b> <b>SOLUTIONS</b> <a href="http://staffingsolutions.com">staffingsolutions.com</a>	<b>ADECCO**</b> <a href="http://adeccousa.com">adeccousa.com</a>
<b>Contact</b>	Alex Garcia 5210 E. Williams Cir., Ste. 130 Tucson, AZ 85711-4497 Ph: 520-748-2681 Fax: 520-745-6913 <a href="mailto:1212@kellyservices.com">1212@kellyservices.com</a>	Gloria Rich (Administrative/Industrial) Ph: 520-918-0225 Cell: 520-401-6929 Scott Watkins (Technical/Professional) Ph: 520-918-0240 Cell: 520-247-3799 Garrett Kowalewski (Backup) Ph: 520-918-0191 Cell: 520-907-7419 2251 E. Grant Rd. Tucson, AZ 85719 Fax: 888-997-8233 <a href="mailto:sales@staffmattersinc.com">sales@staffmattersinc.com</a>  Constantino Rodriguez (Phoenix) Ph: 480-401-3901 constantinor@staffmattersinc.com	Laura Bierhaalder (staffing orders) Michael Wishnies (manager) 6400 E. Grant Rd., Ste. 180 Tucson, AZ 85715 Ph: 520-296-1666 Fax: 520-296-1655 <a href="mailto:lbierhaalder@allstaffaz.com">lbierhaalder@allstaffaz.com</a>	Gabriella Covarrubias 2949 E. Grant Rd. Tucson, AZ 85716 Ph: 520-881-3200 Fax: 520-881-3624 <a href="mailto:staffingUofA@staffingsolutions.com">staffingUofA@staffingsolutions.com</a>  Melanie Hoffman (Phoenix) Ph: 714.697.9220 <a href="mailto:Melanie.hoffman@staffingsolutions.com">Melanie.hoffman@staffingsolutions.com</a>	Luann Stearns 310 S. Williams Blvd., Ste. 175 Tucson, AZ 85711 Ph: 520-329-6016 FAX: 520-571-9727 <a href="mailto:luann.stearns@adeccousa.com">luann.stearns@adeccousa.com</a>  123 E. Baseline Rd. Ste. 104 Tempe, AZ 85283 Ph: 480-831-1131  777 E. Missouri Ave., Ste. 220 Phoenix, AZ 85014 Ph: 602-266-6930
<b>Markup %</b>					
Administrative	35%	31%	27%	37%	39.82%
Light Industrial	45%	33%	27%	37%	40.52%
Technical	41%	41%	27%	37%	45%
Skilled Professional	41%	39%	27%	37%	42%
<b>ACA Insurance Charge</b>	Cost included in above markups (accounts for 1% of markup)	2% markup on full billing amount as a separate line item	Additional 1% markup listed as separate line item	25¢/regular billable hour, added to invoice as separate line item.	Cost included in above markups
<b>P-Card Charge</b>	None	<i>Does not accept credit cards</i>	None	None	None
<b>Conversion Fee</b>	None	No fee if hired after 3 months for general staffing positions or after 4.5 months for technical/professional positions  Note: Invoice terms net 15 days	None	None	Clerical & Light Industrial 1-30 days: \$3,000 31-60 days: \$1,500 61-90 days: \$750 91+ days: \$300 IT, Engineering, Technology, Medical, & Science 1-30 days: \$6,000 31-60 days: \$4,500 61-90 days: \$3,000 91+ days: \$1600 121+ days: \$500

\*\* Vendor can serve Phoenix and potentially other areas outside Tucson. If you are at satellite campus, contact these vendors to inquire about their capacity to serve your needs.



	<b>COMPUTER TASK GROUP</b> <a href="http://ctg.com">ctg.com</a>	<b>SPS CONSULTING</b> <a href="http://spsconsult.com">spsconsult.com</a>	<b>PARTY STAFF**</b> <a href="http://partystaff.com">partystaff.com</a>	<b>RANDSTAD**</b> <a href="http://Randstadusa.com">Randstadusa.com</a>	<b>A&amp;M PERSONNEL SERVICES</b> <a href="http://ampersonnel.com">ampersonnel.com</a>
<b>Contact</b>	Taralu Green Account Manager 9000 S. Rita Rd. Building 9042, Office 1149 Tucson, AZ 85744 Ph: 520-799-4019 Cell: 520-404-7881 Fax: 520-799-4029	Kamran Molkara (Operations Manager) <a href="mailto:kmolkara@spsconsult.com">kmolkara@spsconsult.com</a> Drew Newsome (Account Manager) <a href="mailto:dnewsome@spsconsult.com">dnewsome@spsconsult.com</a> 1901 Research Blvd., Ste. 320 Rockville, MD 20850 Ph: 301.652.9112 Fax: 301-652-9114	Veronica Price 3333 N. Campbell Ave, Ste. 8 Tucson, AZ. 85719 520-314-4830 <a href="mailto:Veronicap@partystaff.com">Veronicap@partystaff.com</a>  Donald Weintraub (Phoenix) 3627 E. Indian School Rd., Ste. 206A Phoenix, AZ. 85018 Cell: 602-680-8228 <a href="mailto:Donaldw@partystaff.com">Donaldw@partystaff.com</a>	Misha Ahern (Admin./Finance/Accounting) Ph: 520-790-7824 Cell: 520-240-8337 Erica Ortero (Industrial) Ph: 520-751-8775 Cell: 520-221-3031 Andrea Krieger (Backup) Ph: 520-790-7824 Cell: 520-289-4379 6061 E. Broadway, Ste. 119 Tucson, AZ 85711 Ph: 520-790-7824 Fax: 52-751-8752 <a href="mailto:misha.ahern@randstadusa.com">misha.ahern@randstadusa.com</a>  Mike Henning (Phoenix) O: 602-200-3910 C: 320-309-1308	Tom Campbell Cell: 520-991-3890 <a href="mailto:amstaff@ampersonnel.com">amstaff@ampersonnel.com</a> Linda Martin 520-850-2799 <a href="mailto:linda@ampersonnel.com">linda@ampersonnel.com</a> 1661 N. Swan Rd., Ste. 100 Tucson, AZ 85712 520-323-8778
<b>Markup %</b>					
Administrative	37%	45%	Provides only hospitality staff at 50% markup for all positions	38%	32%
Light Industrial	--	45%		40%	32%
Technical	37%	43%		55% (60% IT)	32%
Skilled Professional	37%	40%		55%	32%
<b>ACA Insurance Charge</b>	Additional 1.8% markup as separate line item	50¢/regular billable hour, added to invoice as separate line item.	15¢/regular billable hour, added to invoice as separate line item.	Cost included in above markups	Not applicable
<b>P-Card Charge</b>	2.5%	2.5% **Early payment discount of 2% if invoice paid within 10 days	None	None	None
<b>Conversion Fee</b>	1-60 days: 20% of 1st year salary 61-120 days: 15% of 1st year salary 121-180 days: 10% of 1st year salary After 6 months: no fee	None	Staff may be hired directly after working 360 hours	Staff may be hired directly after working 520 hours	None

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