

# How to Write an Effective Job Advertisement

#### Agenda

- Display Title
- Location
- Department Website
- Position Highlights
- Duties & Responsibilities
- Minimum & Preferred Qualifications
- Rate of Pay
- Contact Information
- Required Documents
- External Advertising



#### **Display Title**

#### **Display Title**

The title you display provides a first impression. It is the first touchpoint that can either catch or deter an applicant's attention.

- Ensure your display title is clear.
- Communicate what the role is.
- Avoid using generic titles.
- Add descriptor tags.



#### Location

#### Location

Your job posting should include information about the position's location. This information helps applicants determine whether commuting, traveling, and/or relocation may be required.

- Communicate where the job will primarily be located.
- Share if the position will require travel.
- Describe the campus, site, and/or University controlled building.
- Provide a city and state.



#### **Location (continued)**

#### **Flexible Work Arrangements**

- In the post-pandemic environment, flexible work arrangements continue to be very attractive to applicants. Such arrangements can make your position more desirable and competitive among other employers.
- If your business needs can support a flexible work arrangement (e.g., a remote or hybrid schedule), you should include that information in your advertisement.
- For more information on flexible work arrangements and how to advertise these visit:

https://hr.arizona.edu/sites/default/files/Flexible%20Work%20Arrangements%20
in%20Job%20Postings.pdf

#### **Department Website**

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During the hiring process, you want to find opportunities to further engage with and introduce yourself to prospective applicants.

- Include a link to your department's website.
- Review the website to ensure it conveys the desired information and brand.
- Consider including other websites that can help applicants learn more about you.



#### **Position Highlights**

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The Position Highlights section provides an opportunity to introduce your position and share a brief summary.

- Make an impression.
- Create engagement.
- Summarize the primary function(s).
- Keep it concise, yet informative.
- Avoid redundancy.
- Consider what information is important for applicants to know.



#### **Position Highlights (continued)**

- Highlight any key offerings, such as:
  - Willingness to sponsor visas
  - > Flexible work options
  - Professional growth opportunities
  - > And more!
- Introduce yourself.
  - What are your department's values, its mission?
  - What makes your department unique?
  - What is your team culture?
  - Why would it be great to work in your department?



#### **Position Highlights (continued)**

- Consider your language.
- Be inclusive rather than exclusive.
- Avoid biased terms or statements.
  - **Respectful Pronoun Use**
  - **▶** Reduce Unconscious Bias



#### **Duties & Responsibilities**

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The Duties & Responsibilities section provides an opportunity for you to share more information about the position's scope of work.

- Keep it simple.
- Focus on the main duties.
- Provide a realistic job preview.
- Be inclusive.
- Include "Additional duties as assigned"



### Minimum & Preferred Qualifications

#### **Minimum & Preferred Qualifications**

Minimum Qualifications	Preferred Qualifications
Requirements that applicants must meet	Qualifications that are "nice to have" but are not required
<ul><li>Adjunct Lecturer Example</li><li>Master's degree</li></ul>	<ul><li>Adjunct Lecturer Example</li><li>Teaching experience in higher education</li></ul>

#### **Minimum Qualifications**

Minimum Qualifications are requirements that an applicant <u>must meet</u> to be considered for the position. Applicants who do not meet *all* the requirements cannot move forward in the selection process.

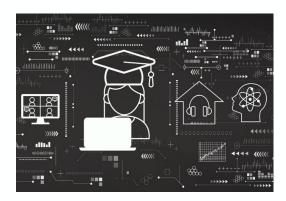
- Be mindful of what you list.
- Ensure qualifications are job-related.
- Clearly describe all requirements.
- Avoid overly narrow or excessively limiting criteria.
- Note some positions have predetermined qualifications.



#### **Preferred Qualifications**

Preferred Qualifications are qualifications that are "nice to have". Applicants are <u>not</u> required to meet these to be considered for the position.

- Be mindful of what you list.
- Describe the ideal candidate.
- Avoid overly narrow criteria.
- Ensure preferences are job-related.
- Support transparency.
- Exceed minimum qualifications.



#### **Rate of Pay**

#### Rate of Pay

The Rate of Pay is the advertised compensation amount that an applicant will receive upon hire. It provides an opportunity to communicate and manage compensation expectations.

- Be transparent.
- Avoid listing "DOE".
- Include a defined rate, salary or range.
- Ensure funding is available.
- Consider equity & applicable compensation guidelines.
- Be prepared for potential negotiation conversations.



Note: The rate of pay for all University Staff positions

must list the minimum to the

midpoint of their pay range

#### **Contact for Candidates**

#### **Contact for Candidates**

Your job advertisement should include a contact that can help answer questions from interested individuals and applicants.

- Ensure responses are timely and thoughtful.
- Create a positive applicant narrative.
- Demonstrate engagement.
- Keep commitments and follow-through.



#### **Required Documents**

#### **Required Documents**

Your job advertisement should describe what materials an applicant will need to include when applying for the position. Required documents can impact the number of applications you receive.

- Keep it simple.
- Request a résumé or curriculum vitae.
- Keep additional documents to a minimum.
- Ask only for relevant materials.
- Consider what information can be collected later.
- Clearly describe your instructions.



#### **External Advertising**

#### **External Advertising**

External advertising involves placing announcements in venues beyond the University's official applicant portal. This is a great way to reach a wider audience and attract more qualified applicants.

- Consider advertising on additional websites, job boards, and/or publications.
- Visit our <u>Advertising Resources Database</u> for ideas.
- Ensure the external venue is relevant.
- Share key information.
- Follow applicable <u>advertising guidelines</u>.
- Redirect your audience to the University's applicant <u>portal</u> for consideration.



## What if you are still not attracting the right talent?

#### **Consider Updating Your Advertisement**

If your job advertisement is not yielding sufficient applicants, you may need to consider updating it.

- Review it with fresh eyes and ask for feedback.
- Ask Yourself:
  - Did I describe the position effectively?
  - ➤ Are there opportunities for clarification?
  - > Are there any keywords or terms I can add?
  - ➤ Are there any dates to update that will show the position is still available?
- Consult our team to determine what's feasible.



#### **Consider Reposting Your Advertisement**

If your job advertisement is still not attracting qualified applicants, you may want to consider reposting it. Reposting involves canceling your existing search and restarting the recruitment process.

- This approach:
  - > Offers the flexibility to fully revise your advertisement (within guidelines).
  - > Places the advertisement back on the 'Recent Postings' list.
  - Provides an opportunity to revisit the position's job description with your <u>HR</u> <u>Partner</u>.
- Connect with our team for more details on the reposting process.

#### **Takeaways**

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#### **Effective job advertisements are those that:**

- ✓ Highlight the key components of the job.
- ✓ Use inclusive language.
- ✓ Keep the application process simple.
- ✓ Introduce your department and team.
- ✓ Are transparent in describing duties, qualifications, rate of pay, and other important aspects.
- ✓ Engage applicants and describe why your unit is a great fit for them!



### Thank You!

We are here to help

Contact us: talent@arizona.edu

Visit us:

https://hr.arizona.edu/supervisors/recruitment