



	KELLY** <a href="http://kellyservices.com">kellyservices.com</a>	STAFF MATTERS** <a href="http://staffmattersinc.com">staffmattersinc.com</a>	ALLSTAFF** <a href="http://allstaffaz.com">allstaffaz.com</a>	EMPLOYBRIDGE/ STAFFING SOLUTIONS** <a href="http://staffingsolutions.com">staffingsolutions.com</a>	ADECCO** <a href="http://adeccousa.com">adeccousa.com</a>
<b>Contact</b>	<b>Tucson Office</b> 5210 E. Williams Cir., Ste. 130 Tucson, AZ 85711-4497 Ph: 520-748-2681 Fax: 520-745-6913 <a href="mailto:1212@kellyservices.com">1212@kellyservices.com</a> <b>Phoenix Office</b> Erin Cole (general) Ph: 480-998-0571 Cell: 602-741-7919 <a href="mailto:erin.cole@kellyservices.com">erin.cole@kellyservices.com</a> <b>Scientific/Technical (Tucson &amp; Phoenix)</b> David Callahan Ph: 480.345.4798 ext 215 Cell: 602.903.8681 <a href="mailto:David.Callahan@kellyscientific.com">David.Callahan@kellyscientific.com</a>	<b>Gloria Rich</b> Administrative/Industrial Ph: 520-918-0225 Cell: 520-401-6929  <b>Scott Watkins</b> Technical/Professional Ph: 520-918-0240 Cell: 520-247-3799  2251 E. Grant Rd. Tucson, AZ 85719 Fax: 888-997-8233 <a href="mailto:sales@staffmattersinc.com">sales@staffmattersinc.com</a> <b>Constantino Rodriguez</b> (Phoenix) Ph: 480-401-3901 <a href="mailto:constantinor@staffmattersinc.com">constantinor@staffmattersinc.com</a>	<b>Laura Bierhaalder</b> 6400 E. Grant Rd., Ste. 180 Tucson, AZ 85715 Ph: 520-296-1666 Fax: 520-296-1655 <a href="mailto:lbierhaalder@allstaffaz.com">lbierhaalder@allstaffaz.com</a>	<b>Melanie Hoffman</b> 4951 E. Grant Road, Suite 105, Tucson, 85712 Ph: 520-881-6231 Cell: 714-697-9220  <a href="mailto:melanie.hoffman@employbridge.com">melanie.hoffman@employbridge.com</a>	<b>Luann Stearns</b> 310 S. Williams Blvd., Ste. 175 Tucson, AZ 85711 Ph: 520-329-6016 Fax: 520-571-9727 <a href="mailto:luann.stearns@adeccona.com">luann.stearns@adeccona.com</a>  123 E. Baseline Rd. Ste. 104 Tempe, AZ 85283 Ph: 480-831-1131  777 E. Missouri Ave., Ste. 220 Phoenix, AZ 85014 Ph: 602-266-6930
<b>Markup %</b>					
Administrative	35%	36.52%	32%	37%	39.82%
Light Industrial	45%	38.52%	32%	37%	40.52%
Technical	41%	46.52%	32%	37%	45%
Skilled Professional	41%	45.52%	32%	37%	42%
<b>ACA Insurance Charge</b>	Cost included in above markups (accounts for 1% of markup)	2% markup on full billing amount as a separate line item	Additional 1% markup listed as separate line item	25¢/regular billable hour, added to invoice as separate line item.	Cost included in above markups
<b>P-Card Charge</b>	None	<i>Does not accept credit cards</i>	None	None	None
<b>Conversion Fee</b>	None	No fee if hired after 3 months for general staffing positions or after 4.5 months for technical/professional positions  <b>Note: Invoice terms net 15 days</b>	None	None	<b>Clerical &amp; Light Industrial</b> 1–30 days: \$3,000 31–60 days: \$1,500 61–90 days: \$750 91+ days: \$300 <b>IT, Engineering, Technology, Medical, &amp; Science</b> 1–30 days: \$6,000 31–60 days: \$4,500 61–90 days: \$3,000 91+ days: \$1600 121+ days: \$500

\*\* Vendor can serve Phoenix and potentially other areas outside Tucson. If you are at satellite campus, contact these vendors to inquire about their capacity to serve your needs.



	COMPUTER TASK GROUP ctg.com	SPS CONSULTING spsconsult.com	PARTY STAFF** partystaff.com	RANDSTAD** Randstadusa.com	A&M PERSONNEL SERVICES ampersonnel.com
<b>Contact</b>	<p><b>Taralu Green</b> Account Manager</p> <p>9000 S. Rita Rd. Building 9042, Office 1149 Tucson, AZ 85744 Ph: 520-799-4019 Cell: 520-404-7881 Fax: 520-799-4029</p>	<p><b>Kamran Molkara</b> Operations Manager <a href="mailto:kmolkara@spsconsult.com">kmolkara@spsconsult.com</a></p> <p><b>Drew Newsome</b> Account Manager <a href="mailto:dnewsome@spsconsult.com">dnewsome@spsconsult.com</a></p> <p>1901 Research Blvd., Ste. 320 Rockville, MD 20850 Ph: 301.652.9112 Fax: 301-652-9114</p>	<p><b>Veronica Price</b> 3333 N. Campbell Ave, Ste. 8 Tucson, AZ. 85719 520-314-4830 <a href="mailto:Veronicap@partystaff.com">Veronicap@partystaff.com</a></p> <p><b>Bill Hortter</b> Regional Manager (Backup, Phoenix) 602-296-2599 <a href="mailto:billh@partystaff.com">billh@partystaff.com</a></p>	<p><b>Erica Ortero (Industrial)</b> Ph: 520-751-8775 Cell: 520-221-3031</p> <p><b>James Doria (Administrative)</b> Ph: 520-790-7824 Cell: 520-850-7993</p> <p>6061 E. Broadway, Ste. 18 Tucson, AZ 85711 <a href="mailto:james.doria@randstadusa.com">james.doria@randstadusa.com</a></p> <p><b>Mike Henning (Phoenix)</b> Ph: 602-200-3910 Cell: 320-309-1308</p>	<p><b>Tom Campbell</b> Cell: 520-991-3890 <a href="mailto:amstaff@ampersonnel.com">amstaff@ampersonnel.com</a></p> <p><b>Linda Martin</b> Ph: 520-850-2799 <a href="mailto:linda@ampersonnel.com">linda@ampersonnel.com</a></p> <p>1661 N. Swan Rd., Ste. 100 Tucson, AZ 85712 520-323-8778</p>
<b>Markup %</b>					
Administrative	37%	45%	Provides only hospitality staff at 50% markup for all positions	38%	32%
Light Industrial	--	45%		40%	32%
Technical	37%	43%		55% (60% IT)	32%
Skilled Professional	37%	40%		55%	32%
<b>ACA Insurance Charge</b>	Additional 1.8% markup as separate line item	50¢/regular billable hour, added to invoice as separate line item.	15¢/regular billable hour, added to invoice as separate line item.	Cost included in above markups	Not applicable
<b>P-Card Charge</b>	2.5%	2.5% **Early payment discount of 2% if invoice paid within 10 days	None	None	None
<b>Conversion Fee</b>	1–60 days: 20% of 1st year salary 61–120 days: 15% of 1st year salary 121–180 days: 10% of 1st year salary After 6 months: no fee	None	Staff may be hired directly after working 360 hours	Staff may be hired directly after working 520 hours	None

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